Livestock Services of Saskatchewan

- Brand Registry
- Livestock Inspection
- Livestock Dealer Licensing
- Livestock Administration
• Not-for-profit entity owned and operated by:
• Saskatchewan Cattlemen's Association
• Saskatchewan Stock Growers Association
• Saskatchewan Cattle Feeders Association
• Saskatchewan Horse Federation
• Livestock Marketers of Saskatchewan Association
Impacts

- Additional annual operating $1,025,986. Over half of these annual operating costs consist of the employee benefits that the LSRF previously was not accounting for. Administrative items such as accounting, audit, Board costs, legal costs, discounted phone rates, office space and admin support account for the majority of the balance of the cost increases.

Adding other transitional costs addressing LIMS, moving away from ITO will see an additional $2,606,000
Market Summary

- LSS operates in Saskatchewan primarily.
- Overall market is determined by the Provincial cow-herd numbers which has been on a steady downward trend in recent years.
- National requirements are moving towards full value chain traceability which offers potential for LSS to provide services.
- Manitoba has no inspection service and the small amount of activity that LSS provides could grow into a contracted provision to the MB Government & industry.
Livestock Information Management (LIMS) System

- Cattle & Horses
- Game Farm Animals
- Accounting
- System Administration
Livestock Services of Saskatchewan (LSS) facilitates secure commerce for the livestock industry through inspection and identification services, transaction assurance and integrity management.

MISSION STATEMENT
Business Plan

Financial sustainability and integrity

Complete:
Complete the LSS costing exercise.
Revisit inspection and brand regulation fee schedules.
Verify LSS liability and insurance coverage.

Underway
Develop quote process (with established parameters and profitability).
Formalize new revenue sources. SSPCA & GF 2.
Financial Stability 2014/15

• Total Revenues         $3,515,529
• Total Expenses         $4,228,250
  – Surplus(Deficit)     ($515,450)
• Provincial Transfer    $800,000
• Year ending            $283,550
Established as a Western Canadian leader in technological innovation and industry best practices.

**Complete:**
Update field policy and procedure manual.
Seek inclusive board representation (all of livestock industry, legal counsel).

**Underway:**
Board policy and procedure manual development.
Analyse all costs (market, feedlot, assembly, farm gate) to determine best fee schedule (i.e.: standardized vs. fee for service).
Database development.
Inspections and verification policy development: Based on client need, cost and value.
Business Plan

Smooth and efficient provincial, interprovincial and federal procedural collaborations in livestock commerce.

Underway:
Establish collaboration protocol with neighbouring jurisdictions
Jan 13 C/C OII, LIS, LSS
April May hosting MB Brands

Outstanding:
Requires regulatory and legislation changes.
Requires updated inter-provincial agreements.
Establish formal relationship with Federal authorities to facilitate traceability.
Livestock Re-directed

- Financing sent back to the lenders
- 2013 – 85 producers – 1076 head
- 2014 – 76 producers – 2252 head
- 2015 – 42 producers – 2819 head (YTD)
MISSING LIVESTOCK

Date of Loss Reported – October 31, 2014
Local RCMP Detachment Notified – Biggar by fax
RCMP File # - N/A
Livestock Inspector – Ron Sabin, North Battleford 306-446-7404
Complainant Information – Reported missing by Roger Suteau,
Pasture Manager of Lizard Lake Provincial Pasture
Phone 306-446-7886
Description of Livestock – 2 Yearling heifers red or black branded
Backwards G over D right rib, Limo type heifers
Details missing at roundup at Lizard Lake pasture
LSPR Status – Information only
MISSING LIVESTOCK

• 2014 - 81 reports of missing cattle and other livestock totalling 916 head.
• Allegations that theft or fraud on 414 head.
• It is estimated that the value of the animals was $1.57 million.
Future Challenges

• IT Project Manager & LIMS replacement
  – Amistra Consulting Ltd.
  – 4 workshops (LSS Board, Inspectors, Brands, Admin)
  – Take-in day at HLS Yorkton
  – Request for Information released
  – RFP to be released last week of June

• Migration away from ITO
  – VOIP Phone systems
  – LIMS, 33 CPUs, WAN, Support, Help Desk, Hosting
Future Challenges

• On going HR services beyond March 2015
• Payroll Services beyond September 2015
• Return to check-off collection
• Challenge to our withhold process
  – CQB Judicial Review
  – Ombudsman's Office
• Custom Care Regulations
Risks and Mitigation

• Declining cow herd
  – Manage expenses and potential future fee increases

• Fee structure & activities within Legislation
  – Collaboration with Province and future decoupling
  – Liability with Life Time Brand Registry

• Paper-based inspection system
  – Electronic system development
Key Issues

• Near term
  – Horns
    • 2013-14 net $29,758.96
    • 2014-15 net 28,997.03

• Non application of horn levies
  – Dealer invoice register
  – Cash collected on special inspections for horns
Key Issues

• Long term
  – Dealer Regulations
  – increasing rigor surrounding dealer application and renewal processes.
  – strengthening process in suspending and cancelling livestock dealer licenses in response to formal complaints received from producers not only in Saskatchewan but Canada and the United States.

• Expansion of services beyond reach of declining cow herd risk

• Electronic inspection and industry leading efficiencies